

moving minds



2012

QUARTERLY STATEMENT AS OF SEPTEMBER 30

## To our Shareholders



*Tanja Tamara Dreilich, sole Executive Board member*

Dear shareholders, ladies and gentlemen,

Despite a slight weakening of the European construction sector and a general deterioration of the economic environment, the third quarter of 2012 was successful for the Nemetschek Group. Group revenue climbed by 11 percent to EUR 43.3 million. The result before interest, taxes and depreciation (EBITDA) climbed in comparison by 6 percent to EUR 10.2 million. The EBITDA margin was 24 percent. The trend was supported by a continuing positive development in the internationalization of the company.


The positive developments in the third quarter, under the changed management, could not, however, compensate for the business development which lay below expectations in the first half year. In the first nine months Group revenue rose 8 percent to EUR 127.7 million. EBITDA rose in comparison by 2 percent to EUR 28.4 million. The EBITDA margin amounted to 22 percent.

The developments of the first half year still continue to place a heavy burden, even on the largest subsidiary of the Group, Nemetschek Allplan. In the third quarter the Executive Board analyzed the situation together with the new management of Allplan, as well as introducing initial steps towards raising profitability. These are already showing the first signs of success.

On the basis of a realistic scenario the Executive Board sticks to the outlook for the full year 2012 published in July 2012. According to this, revenue is expected to reach at least EUR 175 million with EBITDA at previous year's level. This comprises the costs of the steps planned for 2012 as part of the optimization of Allplan.

The personnel numbers of the Nemetschek Group developed as forecast. The number of employees at September 30 amounted to 1,233 compared to 1,173 in the prior year. Thereby, we grew above all in areas that will continue to drive the degree of innovation and the internationalization of our Group further in the future. We would be delighted if you would continue to back us as shareholders on our growth route in the future.

Yours sincerely

  
Tanja Tamara Dreilich

# Nemetschek on the Capital Market

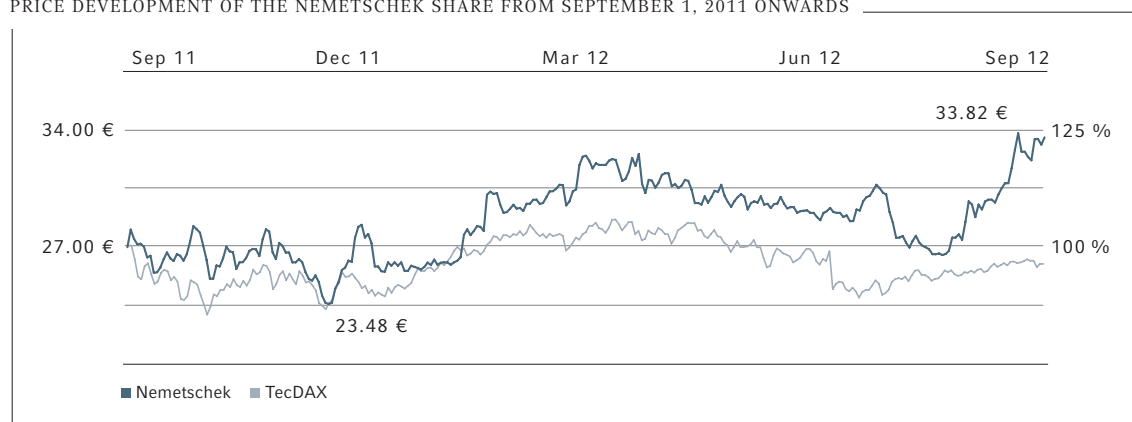
## AWARENESS ON THE CAPITAL MARKET FURTHER IMPROVED

Despite a market environment still burdened by issues related to the Euro crisis, the German stock market developed extremely well. At 7,479 points the DAX reached new peaks for the year towards the end of September. Nemetschek AG's share also developed positively and rose in the third quarter by 14.6 percent to €33.58.

This was above all due to an improved perception of Nemetschek by the capital markets. In addition to participating in three capital market conferences and numerous personal meetings with investors, the publication of three new studies additionally directed the attention of investors to the company. In their initial evaluations the Close Brothers Seydler Bank and the Baader Bank, as well as the Berenberg Bank, recommended the share as a „buy“.

Price development of the Nemetschek share in comparison to the TecDAX (indexed)

PRICE DEVELOPMENT OF THE NEMETSCHKEK SHARE FROM SEPTEMBER 1, 2011 ONWARDS



## KEY FIGURES

|  | in million € | September 30, 2012 | September 30, 2011 | Change      |
|--|--------------|--------------------|--------------------|-------------|
| <b>Revenues</b>                            |              | <b>127.7</b>       | <b>117.9</b>       | <b>8 %</b>  |
| <b>EBITDA</b>                              |              | <b>28.4</b>        | <b>27.9</b>        | <b>2 %</b>  |
| as % of revenue                            |              | 22 %               | 24 %               |             |
| <b>EBIT</b>                                |              | <b>19.7</b>        | <b>20.3</b>        | <b>-3 %</b> |
| as % of revenue                            |              | 15 %               | 17 %               |             |
| <b>Net income (group shares)</b>           |              | <b>13.0</b>        | <b>13.3</b>        | <b>-2 %</b> |
| per share in €                             |              | 1.35               | 1.38               |             |
| <b>Cash flow from operating activities</b> |              | <b>26.3</b>        | <b>24.8</b>        | <b>6 %</b>  |
| <b>Free Cash Flow</b>                      |              | <b>22.0</b>        | <b>20.7</b>        | <b>6 %</b>  |
| <b>Net cash *)</b>                         |              | <b>37.8</b>        | <b>28.8</b>        | <b>31 %</b> |
| <b>Equity ratio *)</b>                     |              | <b>66 %</b>        | <b>64 %</b>        |             |
| <b>Headcount as of balance sheet date</b>  |              | <b>1,233</b>       | <b>1,173</b>       | <b>5 %</b>  |

\*) Presentation of previous year as of December 31, 2011

# Interim Management Report

## Report on the earnings, financial, and asset situation

### STABLE DEVELOPMENT IN RESULTS

In the first nine months the Nemetschek Group increased revenues by 8 % to EUR 127.7 million (previous year: EUR 117.9 million). The Group EBITDA amounted to EUR 28.4 million (previous year: EUR 27.9 million) which represents an operative margin of 22 % (previous year: 24 %). Net income for the year (group shares) amounted to EUR 13.0 million (previous year: EUR 13.3 million). The Nemetschek Group generated an operating cash flow of EUR 26.3 million (previous year: EUR 24.8 million).

### LICENSE REVENUES CLIMB BY 9 %

Revenues from foreign markets rose by 9 percent

In the first nine months license revenues rose by 9 % to EUR 61.9 million (previous year: EUR 56.7 million). Thus, their share of total revenues is in line with the previous year at 48 %. Revenues from maintenance contracts rose by 7 % to EUR 59.1 million (previous year: EUR 55.3 million). In the foreign markets the Nemetschek Group generated revenues of EUR 77.0 million (previous year: EUR 70.5 million). This is equivalent to a growth rate of 9 % (mainly in the USA and Asia). The share of revenues from overseas was thus the same as in the previous year (60 %). Revenues within Germany increased by 7 % to EUR 50.7 million (previous year: EUR 47.5 million).

### GROWTH IN ALL SEGMENTS

In the Design segment the Group generated revenue growth of 9 % to EUR 103.3 million (previous year: EUR 95.0 million). At EUR 19.5 million EBITDA was almost at the prior year level and represents an operative margin of 19 % (previous year: 21 %). The Multimedia business segment was able to increase its revenues by 6 % from EUR 10.1 million to EUR 10.7 million, with an above-average EBITDA margin of 43 % (previous year: 46 %).

In the Build segment revenues rose by 5 % to EUR 10.6 million (previous year: EUR 10.1 million). The EBITDA margin amounted to 36 % (previous year: 33 %). In the Manage segment revenues rose by 11 % to EUR 3.0 million. The EBITDA increased from EUR 0.3 million to EUR 0.4 million and thus reached a margin of 12 % (previous year: 10 %).

### EARNINGS PER SHARE AT EUR 1.35

Operating margin at 22 percent

In the first nine months the Nemetschek Group achieved EBITDA of EUR 28.4 million (previous year: EUR 27.9 million). This represents an operating margin of 22 % (previous year: 24 %).

The operating expenses rose from EUR 100.1 million to EUR 111.0 million. This is mainly related to increased personnel expenses and other operating expenses in several group companies as part of initiated growth projects. Personnel expenses increased mainly due to the targeted increase of 60 employees (closing date September 30) from EUR 51.0 million to EUR 56.8 million. Other operating expenses rose from EUR 36.1 million to EUR 40.0 million, primarily due to increases in sales and marketing services as well as due to external services. Depreciation includes a one-off effect of EUR 1.0 million from the write-down of a financial asset resulting from the year 2011.

The Group tax rate amounted to 27 % as in the previous year. The net income for the year (group shares) of EUR 13.0 million was slightly below that of the previous year (EUR 13.3 million). The earnings per share were thus EUR 1.35 (previous year: EUR 1.38).

#### OPERATING CASH FLOW HIGHER THAN PRIOR YEAR

In the first nine months the Nemetschek Group achieved an operating cash flow of EUR 26.3 million (previous year: EUR 24.8 million). The cash flow from investing activities of EUR – 4.4 million was above the prior year level (EUR – 4.0 million). The cash flow from financing activities amounting to EUR - 18.0 million (previous year: EUR – 19.7 million) primarily includes dividend distributions amounting to EUR 11.1 million as well as the repayment of the last installment of the bank loan amounting to EUR 4.7 million.

#### LIQUID FUNDS AT EUR 38 MILLION

After dividend payments and loan repayments amounting to EUR 15.8 million in total the liquid funds amounted to EUR 37.8 million (December 31, 2011: EUR 33.5 million).

Current assets increased by EUR 3.7 million to EUR 69.4 million (December 31, 2011: EUR 65.7 million) principally due to higher liquid funds. Non-current assets reduced as a result of scheduled amortization on assets from the purchase price allocation as well as from distribution by DocuWare AG and the write-down of a financial asset to EUR 92.1 million (December 31, 2011: EUR 96.7 million).

#### THE EQUITY RATIO AMOUNTS TO 66 PERCENT

Equity ratio at  
**66** percent

The bank loan for the Graphisoft takeover was completely repaid in June 2012 and thus, Nemetschek has repaid capital totaling EUR 100 million within the last five and a half years. The deferred revenues increased by EUR 7.3 million to EUR 26.6 million in line with the maintenance fees invoiced. The balance sheet total was EUR 161.4 million as of September 30, 2012 (December 31, 2011: EUR 162.4 million). Equity amounted to EUR 106.6 million (December 31, 2011: EUR 103.7 million). Accordingly the equity ratio increased to 66 % (December 31, 2011: 64 %).

#### EVENTS AFTER THE END OF THE INTERIM REPORTING PERIOD

On October 19, 2012 by way of a board resolution the supervisory board of the Munich based Nemetschek AG has dismissed Tim Alexander Lüdke, who was the speaker of the management board, with immediate effect. Further, the supervisory board resolved to terminate the service agreement with Tim Alexander Lüdke with immediate effect; the duration of the service agreement would have been until December 31, 2014 without such termination. Furthermore, Mr Tim Alexander Lüdke resigned from his function as the CEO with immediate effect and terminated his service agreement with immediate effect. Nemetschek AG will be represented by the sole Executive Board member Ms Tanja Tamara Dreilich.

#### EMPLOYEES

At the reporting date September 30, 2012, the Nemetschek Group employed 1,233 staff (September 30, 2011: 1,173). The increase is due to the planned recruitment in several group companies.

#### REPORT ON SIGNIFICANT TRANSACTIONS WITH RELATED PARTIES

There are no significant changes compared to the disclosures in the consolidated financial statements as of December 31, 2011.

#### OPPORTUNITY AND RISK REPORT

With regard to the significant opportunities and risks for the prospective development of the Nemetschek Group we refer to the opportunities and risks described in the Group management report as of December 31, 2011. In the interim period there have been no material changes.

# Consolidated Statement of Comprehensive Income

for the period from January 1 to September 30, 2012 and 2011

STATEMENT OF COMPREHENSIVE INCOME

| Thousands of €   | 3rd Quarter<br>2012 | 3rd Quarter<br>2011 | 9 month 2012    | 9 month 2011    |
|--|---------------------|---------------------|-----------------|-----------------|
| <b>Revenues</b>  | <b>43,258</b>       | <b>38,840</b>       | <b>127,661</b>  | <b>117,937</b>  |
| Own work capitalized   | 392                 | 231                 | 1,165           | 714             |
| Other operating income   | 427                 | 1,013               | 1,844           | 1,801           |
| <b>Operating Income</b>  | <b>44,077</b>       | <b>40,084</b>       | <b>130,670</b>  | <b>120,452</b>  |
| Cost of materials/cost of purchased services   | - 1,878             | - 1,856             | - 5,495         | - 5,536         |
| Personnel expenses   | - 19,054            | - 16,694            | - 56,847        | - 50,951        |
| Depreciation of property, plant and equipment and<br>amortization of intangible assets | - 3,095             | - 2,530             | - 8,664         | - 7,543         |
| thereof amortization of intangible assets due<br>to purchase price allocation          | - 1,763             | - 1,763             | - 5,288         | - 5,288         |
| Other operating expenses   | - 12,947            | - 11,953            | - 39,977        | - 36,090        |
| <b>Operating expenses</b>  | <b>-36,974</b>      | <b>-33,033</b>      | <b>-110,983</b> | <b>-100,120</b> |
| <b>Operating results (EBIT)</b>  | <b>7,103</b>        | <b>7,051</b>        | <b>19,687</b>   | <b>20,332</b>   |
| Interest income  | 185                 | - 548               | 479             | 490             |
| Interest expenses  | - 393               | - 409               | - 1,157         | - 1,363         |
| Loss / Income from associates  | 125                 | 17                  | 43              | 65              |
| <b>Earnings before taxes</b>   | <b>7,020</b>        | <b>6,111</b>        | <b>19,052</b>   | <b>19,524</b>   |
| Income taxes   | - 2,012             | - 1,647             | - 5,125         | - 5,303         |
| <b>Net income for the year</b>   | <b>5,008</b>        | <b>4,464</b>        | <b>13,927</b>   | <b>14,221</b>   |
| <b>Other comprehensive income:</b>   |                     |                     |                 |                 |
| Difference from currency translation   | - 252               | - 345               | 1,225           | - 203           |
| <b>Total comprehensive income for the year</b>   | <b>4,756</b>        | <b>4,119</b>        | <b>15,152</b>   | <b>14,018</b>   |
| <b>Net income for the year attributable to:</b>  |                     |                     |                 |                 |
| Equity holders of the parent   | 4,718               | 4,238               | 12,982          | 13,257          |
| Minority interests   | 290                 | 226                 | 945             | 964             |
| <b>Net income for the year</b>   | <b>5,008</b>        | <b>4,464</b>        | <b>13,927</b>   | <b>14,221</b>   |
| <b>Total comprehensive income for the year attributable to:</b>                        |                     |                     |                 |                 |
| Equity holders of the parent   | 4,466               | 3,893               | 14,207          | 13,054          |
| Minority interests   | 290                 | 226                 | 945             | 964             |
| <b>Total comprehensive income for the year</b>   | <b>4,756</b>        | <b>4,119</b>        | <b>15,152</b>   | <b>14,018</b>   |
| Earnings per share (undiluted) in euros  | 0.49                | 0.44                | 1.35            | 1.38            |
| Earnings per share (diluted) in euros  | 0.49                | 0.44                | 1.35            | 1.38            |
| Average number of shares outstanding (undiluted)                                       | 9,625,000           | 9,625,000           | 9,625,000       | 9,625,000       |
| Average number of shares outstanding (diluted)   | 9,625,000           | 9,625,000           | 9,625,000       | 9,625,000       |

## REPORT ON FORECASTS AND OTHER STATEMENTS ON PROSPECTIVE DEVELOPMENT

On the basis of a realistic scenario the Executive Board sticks to the outlook for the full year 2012 published in July 2012. According to this, revenue is expected to reach at least EUR 175 million with EBITDA at previous year's level. This comprises the costs of the steps planned for 2012 as part of the optimization of Allplan.

## Notes to the Interim Financial Statements based on IFRS

The interim financial statements of the Nemetschek Group have been prepared in accordance with the International Financial Reporting Standards (IFRS), as required to be applied in the European Union, and the interpretations of the International Financial Reporting Interpretations Committee (IFRIC) as well as of the Standing Interpretations Committee (SIC) . The above interim financial statements were prepared in accordance with the requirements of IAS 34 . The interim financial statements as of September 30, 2012 have not been audited and have not undergone an audit review. The same accounting policies and calculation methods are applied to the interim financial statements as for the consolidated financial statement dated December 31, 2011. Significant changes to the consolidated statement of financial position and consolidated statement of comprehensive income are detailed in the report on the earnings, financial and asset situation.

The group of companies consolidated is the same as at December 31, 2011 except for the following changes:

On February 7, 2012 the disposal of Graphisoft CAD Studio Kft., Budapest, Hungary was completed on its recording in the commercial register. There were no material effects on the consolidated financial statements.

Munich, October 2012



Tanja Tamara Dreilich  
Sole Executive Board member

# Consolidated Statement of Financial Position

as of September 30, 2012 and December 31, 2011

STATEMENT OF FINANCIAL POSITION

| <b>ASSETS</b>                        | Thousands of € | <b>September 30, 2012</b> | December 31, 2011 |
|--------------------------------------|----------------|---------------------------|-------------------|
| <b>Current assets</b>                |                |                           |                   |
| Cash and cash equivalents            |                | 37,771                    | 33,501            |
| Trade receivables, net               |                | 22,864                    | 23,680            |
| Inventories                          |                | 802                       | 667               |
| Tax refunded claims for income taxes |                | 1,755                     | 1,363             |
| Current financial assets             |                | 34                        | 96                |
| Other current assets                 |                | 6,140                     | 6,410             |
| <b>Current assets, total</b>         |                | <b>69,366</b>             | <b>65,717</b>     |
| <b>Non-current assets</b>            |                |                           |                   |
| Property, plant and equipment        |                | 4,832                     | 4,541             |
| Intangible assets                    |                | 32,346                    | 36,226            |
| Goodwill                             |                | 52,731                    | 52,728            |
| Associates/investments               |                | 17                        | 1,136             |
| Deferred tax assets                  |                | 1,243                     | 1,214             |
| Non-current financial assets         |                | 73                        | 78                |
| Other non-current assets             |                | 834                       | 784               |
| <b>Non-current assets, total</b>     |                | <b>92,076</b>             | <b>96,707</b>     |
| <b>Total assets</b>                  |                | <b>161,442</b>            | <b>162,424</b>    |



| <b>EQUITY AND LIABILITIES</b>                           | Thousands of € | <b>September 30, 2012</b> | December 31, 2011 |
|---|----------------|---------------------------|-------------------|
| <b>Current liabilities</b>                              |                |                           |                   |
| Short-term loans and current portion of long-term loans |                | 0                         | 4,700             |
| Trade payables  |                | 3,525                     | 5,672             |
| Provisions and accrued liabilities                      |                | 12,753                    | 14,157            |
| Deferred revenue  |                | 26,563                    | 19,220            |
| Income tax liabilities                                  |                | 1,255                     | 2,477             |
| Other current liabilities                               |                | 4,339                     | 4,953             |
| <b>Current liabilities, total</b>                       |                | <b>48,435</b>             | <b>51,179</b>     |
| <b>Non-current liabilities</b>                          |                |                           |                   |
| Deferred tax liabilities                                |                | 1,567                     | 2,459             |
| Pensions and related obligations                        |                | 988                       | 814               |
| Non-current financial obligations                       |                | 3,016                     | 3,372             |
| Other non-current liabilities                           |                | 848                       | 887               |
| <b>Non-current liabilities, total</b>                   |                | <b>6,419</b>              | <b>7,532</b>      |
| <b>Equity</b>   |                |                           |                   |
| Subscribed capital                                      |                | 9,625                     | 9,625             |
| Capital reserve   |                | 41,360                    | 41,360            |
| Revenue reserve   |                | 52                        | 52                |
| Currency translation                                    |                | - 3,357                   | - 4,582           |
| Retained earnings                                       |                | 57,567                    | 55,909            |
| <b>Equity (Group shares)</b>                            |                | <b>105,247</b>            | <b>102,364</b>    |
| Minority interests                                      |                | 1,341                     | 1,349             |
| <b>Equity, total</b>                                    |                | <b>106,588</b>            | <b>103,713</b>    |
| <b>Total equity and liabilities</b>                     |                | <b>161,442</b>            | <b>162,424</b>    |

# Consolidated Cash Flow Statement

for the period from January 1 to September 30, 2012 and 2011

## CASH FLOW STATEMENT

| Thousands of €  | 2012            | 2011            |
|---|-----------------|-----------------|
| Profit (before tax)   | 19,052          | 19,524          |
| Depreciation and amortization of fixed assets                           | 8,664           | 7,543           |
| Change in pension provision   | 174             | 221             |
| Other non-cash transactions   | - 404           | 6               |
| Loss/Income from associates   | - 43            | - 65            |
| Losses from disposals of fixed assets                                   | 15              | 161             |
| <b>Cash flow for the period</b>   | <b>27,458</b>   | <b>27,390</b>   |
| Interest income   | - 479           | - 490           |
| Interest expenses   | 1,157           | 1,363           |
| Change in other provisions and accrued liabilities                      | - 1,404         | - 867           |
| Change in trade receivables   | 864             | 1,314           |
| Change in other assets  | 840             | - 143           |
| Change in trade payables  | - 2,147         | - 1,833         |
| Change in other liabilities   | 2,364           | 1,394           |
| Cash received from distributions of associates                          | 648             | 156             |
| Interest received   | 116             | 141             |
| Income taxes received   | 2,246           | 675             |
| Income taxes paid   | - 5,338         | - 4,345         |
| <b>Cash flow from operating activities</b>                              | <b>26,325</b>   | <b>24,755</b>   |
| Capital expenditure   | - 3,873         | - 3,484         |
| Cash paid for granted loans   | - 500           | - 500           |
| Cash received from the disposal of fixed assets                         | 11              | 49              |
| Cash paid for founding subsidiaries                                     | 0               | - 103           |
| <b>Cash flow from investing activities</b>                              | <b>- 4,362</b>  | <b>- 4,038</b>  |
| Dividend payments   | - 11,069        | - 9,625         |
| Minority interests paid   | - 1,197         | - 841           |
| Cash paid for additional shares purchased from intercompanies           | 0               | - 73            |
| Repayments of borrowings  | - 4,700         | - 7,800         |
| Interest paid   | - 1,082         | - 1,360         |
| <b>Cash flow from financing activities</b>                              | <b>- 18,048</b> | <b>- 19,699</b> |
| <b>Changes in cash and cash equivalents</b>                             | <b>3,915</b>    | <b>1,018</b>    |
| <b>Effect of exchange rate differences on cash and cash equivalents</b> | <b>355</b>      | <b>- 296</b>    |
| <b>Cash and cash equivalents at the beginning of the period</b>         | <b>33,501</b>   | <b>30,634</b>   |
| <b>Cash and cash equivalents at the end of the period</b>               | <b>37,771</b>   | <b>31,356</b>   |

# Consolidated Segment Reporting

for the period from January 1 to September 30, 2012 and 2011

## SEGMENT REPORTING

| <b>2012</b>                            | Thousands of € | <b>Total</b>   | Elimination | Design         | Build         | Manage       | Multimedia    |
|--|----------------|----------------|-------------|----------------|---------------|--------------|---------------|
| Revenue, external                      |                | 127,661        |             | 103,301        | 10,608        | 3,012        | 10,740        |
| Intersegment revenue                   |                | 0              | - 542       | 1              | 25            | 6            | 510           |
| <b>Total revenue</b>                   |                | <b>127,661</b> | <b>-542</b> | <b>103,302</b> | <b>10,633</b> | <b>3,018</b> | <b>11,250</b> |
| <b>EBITDA</b>                          |                | <b>28,351</b>  |             | <b>19,526</b>  | <b>3,816</b>  | <b>366</b>   | <b>4,643</b>  |
| Depreciation/Amortization              |                | - 8,664        |             | - 8,163        | - 180         | - 46         | - 275         |
| <b>Segment Operating result (EBIT)</b> |                | <b>19,687</b>  |             | <b>11,363</b>  | <b>3,636</b>  | <b>320</b>   | <b>4,368</b>  |

| <b>2011</b>                            | Thousands of € | <b>Total</b>   | Elimination | Design        | Build         | Manage       | Multimedia    |
|--|----------------|----------------|-------------|---------------|---------------|--------------|---------------|
| Revenue, external                      |                | 117,937        |             | 95,034        | 10,074        | 2,704        | 10,125        |
| Intersegment revenue                   |                | 0              | - 449       | 3             | 1             | 10           | 435           |
| <b>Total revenue</b>                   |                | <b>117,937</b> | <b>-449</b> | <b>95,037</b> | <b>10,075</b> | <b>2,714</b> | <b>10,560</b> |
| <b>EBITDA</b>                          |                | <b>27,875</b>  |             | <b>19,639</b> | <b>3,322</b>  | <b>272</b>   | <b>4,642</b>  |
| Depreciation/Amortization              |                | - 7,543        |             | - 7,262       | - 107         | - 30         | - 144         |
| <b>Segment Operating result (EBIT)</b> |                | <b>20,332</b>  |             | <b>12,377</b> | <b>3,215</b>  | <b>242</b>   | <b>4,498</b>  |

# Consolidated Statement of Changes in Equity

for the period from January 1 to September 30, 2012 and 2011

## STATEMENT OF CHANGES IN EQUITY

| Thousands of €                                 | Equity attributable to the parent company's shareholders |                 |                 |                      |                   | Total          | Minority interests | Total equity   |
|--|--|-----------------|-----------------|----------------------|-------------------|----------------|--------------------|----------------|
|  | Subscribed capital                                       | Capital reserve | Revenue reserve | Currency translation | Retained earnings |                |                    |                |
| <b>As of January 1, 2011</b>                   | <b>9,625</b>   | <b>41,420</b>   | <b>52</b>       | <b>-3,746</b>        | <b>44,747</b>     | <b>92,098</b>  | <b>1,369</b>       | <b>93,467</b>  |
| Difference from currency translation           |  |                 |                 | -203                 |                   | -203           |                    | -203           |
| Net income for the year                        |  |                 |                 |                      | 13,257            | 13,257         | 964                | 14,221         |
| <b>Total comprehensive income for the year</b> | <b>0</b>   | <b>0</b>        | <b>0</b>        | <b>-203</b>          | <b>13,257</b>     | <b>13,054</b>  | <b>964</b>         | <b>14,018</b>  |
| Share purchase from minorities                 |  | -60             |                 |                      |                   | -60            | -13                | -73            |
| Dividend payments minorities                   |  |                 |                 |                      | -15               | -15            | -826               | -841           |
| Dividend payment                               |  |                 |                 |                      | -9,625            | -9,625         |                    | -9,625         |
| <b>As of September 30, 2011</b>                | <b>9,625</b>   | <b>41,360</b>   | <b>52</b>       | <b>-3,949</b>        | <b>48,364</b>     | <b>95,452</b>  | <b>1,494</b>       | <b>96,946</b>  |
| <b>As of January 1, 2012</b>                   | <b>9,625</b>   | <b>41,360</b>   | <b>52</b>       | <b>-4,582</b>        | <b>55,910</b>     | <b>102,365</b> | <b>1,348</b>       | <b>103,713</b> |
| Difference from currency translation           |  |                 |                 | 1,225                |                   | 1,225          |                    | 1,225          |
| Net income for the year                        |  |                 |                 |                      | 12,982            | 12,982         | 945                | 13,927         |
| <b>Total comprehensive income for the year</b> | <b>0</b>   | <b>0</b>        | <b>0</b>        | <b>1,225</b>         | <b>12,982</b>     | <b>14,207</b>  | <b>945</b>         | <b>15,152</b>  |
| Share purchase from minorities                 |  |                 |                 |                      |                   | 0              | -11                | -11            |
| Dividend payments minorities                   |  |                 |                 |                      | -256              | -256           | -941               | -1,197         |
| Dividend payment                               |  |                 |                 |                      | -11,069           | -11,069        |                    | -11,069        |
| <b>As of September 30, 2012</b>                | <b>9,625</b>   | <b>41,360</b>   | <b>52</b>       | <b>-3,357</b>        | <b>57,567</b>     | <b>105,247</b> | <b>1,341</b>       | <b>106,588</b> |

## Financial Calendar 2012

### IMPORTANT DATES 2012

|                          |   |
|--------------------------|---|
| <u>October 31, 2012</u>  | <u>Publication Quarterly Statement 3/2012</u>   |
| <u>November 14, 2012</u> | <u>German Equity Forum, Frankfurt / Main</u>    |
| <u>November 15, 2012</u> | <u>Morgan Stanley Conference Barcelona</u>      |
| <u>November 20, 2012</u> | <u>Roadshow Zurich</u>                          |
| <u>November 21, 2012</u> | <u>Roadshow Geneva</u>                          |
| <u>December 6, 2012</u>  | <u>Berenberg Conference Pennyhill</u>           |
| <u>December 12, 2012</u> | <u>Close Brothers Seydler Conference Geneva</u> |

### CONTACT

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